

IRREVOCABLE FUNERAL EXPENSE TRUSTS



What is an IFET?

An Irrevocable Funeral Expense Trust (IFET) should be a staple in any estate plan. An IFET is a small whole life insurance policy that is assigned to a funeral trust controlled by an insurance company. Upon the death of the insured, the funds can be used for their funeral and burial services.

How does it work?

An IFET allows seniors to set aside funds for their end-of-life expenses and protects these funds from Medicaid and other potential creditors. An IFET can be used as a spend-down tool for clients in both pre-planning or crisis planning scenarios. IFETs are a flexible planning tool that allows clients to control their choice of funeral home, burial location, and goods and services to be received.

When should my client purchase an IFET?

An IFET can be purchased by clients both in the pre-planning stage or the crisis planning stage. Clients who are wishing to pre-plan for expenses can purchase an IFET to set those assets aside while a client in a crisis planning scenario can purchase an IFET as part of their Medicaid spend-down. Policies below a state-specific limit are exempt for Medicaid purposes.

If your client is looking to purchase an Irrevocable Funeral Expense Trust, the process is quick and easy.

Contact our office today to learn how you can add this simple product to your portfolio and help your clients plan for their end-of-life expenses!

Product Benefits:

- + No Fees
- + Guaranteed Issue to age 99
- + Proceeds are free from income tax
- + Funds can be used at any funeral home provider
- + Don't have to choose specific services ahead of time
- + Cash available as soon as 24 hours after the death of the insured

Qualified Expenses covered under an IFET:

- + Funeral services
- + Embalming and preparation for viewing
- + Casket or cremation
- + Burial services
- + Headstone



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