## WHY SHOULD AN ATTORNEY WORK WITH AN AGENT?

In long-term care situations, whether during crisis or while pre-planning, every client benefits from having a team of professionals supporting them. As you work with senior clients planning for long-term care, consider how I can bring my knowledge and expertise to the table.

## GET A CUSTOM-TAILORED INSURANCE PLAN FOR YOUR CLIENT.

Every insurance plan should be adapted to meet the unique needs of the client. Since insurance is my specialty, I can recommend the products and policies associated with long-term care that are ideal for your client's specific situation.



Unique Products and Strategies for Each Case

## ESTABLISH A LONG-TERM CARE PLAN THAT SUITS YOUR CLIENT'S FINANCIAL GOALS.

As your clients age, financial planning offers peace of mind. I can make certain their estate plan aligns with their overall financial goals. In crisis situations, I can help with products that prevent the need to drain their assets on care costs.



Alignment with Financial Goals

## LET ME HANDLE THE FINANCIAL ASPECTS. YOU TAKE CARE OF THE LEGAL SIDE.

It's in the client's best interest to have professionals on both sides of the spectrum in their corner. As we work together, we can share our knowledge to develop a long-term care plan that benefits the client.



A Mutually Beneficial Partnership

TOGETHER, WE CAN ASSIST CLIENTS BY DEVELOPING A CUSTOM-TAILORED LONG-TERM PLAN, PROTECTING THEIR ASSETS FROM CARE COSTS, AND PROVIDING PEACE OF MIND IN THEIR ELDERLY YEARS.